# SWEDEN STEPS UP BUSINESS PRESENCE IN INDONESIA
## Scania opens representative office in Indonesia

Scania, a leading global company in trucks, buses and engines, with its headquarters in Sweden, has decided to establish a representative office in Jakarta and will inaugurate its new establishment on 22 February together with the Ambassador of Sweden in Indonesia, Mrs Ewa Polano and Mr Mikael Benje, Head of Scania Representative office in Jakarta, Indonesia.

The Scania business partner United Tractors will be present with their top management in the ceremony.

Scania, already present in the country as a provider of transport solutions, sees a potential in new customer segments and dealer development.

"The establishment of Scania in Indonesia is yet another step up of Swedish presence in here. Last year we opened the Swedish Trade Council Office in Jakarta and we have seen a continued and strengthened trade relation with the impressively growing market in Indonesia. Swedish export increased 24% during January- November 2011, indeed a very positive development", says Ambassador Ewa Polano.

"The Embassy welcomes the decision of the Board of Directors at Scania some months ago to open the new office in Indonesia and we are looking forward to work closely with Scania and their great key partner United Tractors", Ambassador Polano continues.

**For more information:**

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